

# **Doing Business with King**

### **GENERAL INFORMATION**

### Mailing Address (Regular and Overnight)

31381 Rancho Viejo Rd., Ste 101 San Juan Capistrano, CA 92675 License #0B91471

#### **Available Markets**

- Personal Lines Manufactured/Mobile Homeowners: CA, AZ
- Commercial MH & RV Parks: AZ, CA, CO, ID, NM, OR, UT
- Difficult to Place, AirBnB/VRBO, Umbrella: Various US
- Personal Auto, Non-standard: AL, CA, FL, MA, PA TX
- · Trip Protection, Mexico Tourist: US residents

Get access / learn more>> Contact your Sales & Marketing Rep

#### Email, Phone, Fax

<u>support@kinginsuranceca.com</u> 800-488-4096 or 949-488-2255 Fax: 949-488-2259

### Web Links

- · kingmga.com
- Agent Login
- Make Payment
- LinkedIn
- Facebook

### PROGRAM REFERENCE GUIDES

King Quick Reference Guide. Product highlights of our Manufactured/Mobile Homeowners program, Commercial Parks program, and other specialty property programs available through King.

Manufactured / Mobile Homeowners Cheat Sheet (Personal Lines). Contact Info, Hours, Payments, Coverage and Eligibility highlights, Discounts, Brushfire Reports, and more.

California Guidelines. Rate and Rule Manual for our Exclusive California Manufactured / Mobile Homeowner's product underwritten by Response Indemnity, a Fortegra company.

Arizona Guidelines. Rate and Rule Manual for our Exclusive Arizona Manufactured / Mobile Homeowner's product underwritten by Lyndon Southern, a Fortegra company.

Manufactured / Mobile Homeowners FAQ (Personal Lines). Answers to Frequently Asked Questions on Pay Plans, Discounts, Eligibility, Optional Coverages, Quoting, Issuing, and more.

MH & RV Parks Cheat Sheet (Commercial Lines). Contact Info, Hours, Payments, Product and Underwriting Highlights, Inspections, and more.

## PERSONAL LINES - ONLINE PORTAL TRAINING

### New System (CA new business)

Short video demos of key functionality:

New Business - Key Changes Endorsements Client Search Policy Documents & Insured Information Policy Status Quick View - Retention Tool Customer Online Portal Registration

### Legacy System (AZ new and renewal; CA renewals)

Video demos and guides of key functionality:

Quoting, Binding & Issuance Quoting Tips to Increase Conversions Renewal Offers Policy Docs, Dec Pages, Accounting & Premium Services Screens

## COMMERCIAL LINES - NEW BUSINESS SUBMISSIONS

We offer Property, General Liability, and Excess Liability for Mobilehome & RV parks in AZ, CA, CO, ID, NM, NV, OR, TX, and UT.

**Submit applications online.** <u>Login</u> to King Portal and select the "MH & RV PARKS - Submit Quote" tile. We will contact you within one business day. Submissions require:

- 1. Application Acord Standard
- 2. Supplemental Application Will take most competitor's supplemental applications
- 3. Loss Runs 3 years required, prefer 5 years; Run date no later than 30 days from submission (currently valued)



# **Doing Business with King**

### CLAIMS

Report Claim
Start online @ <u>kingmga.com</u> – Claims – Report a Claim

Check Status of Open Claim <u>claims@kinginsuranceca.com</u> 800-488-4096 Monday – Friday 8am-4:30pm PST Claims Coordinator Debby Casebier <u>claims@kinginsuranceca.com</u> 949-488-2255 ext. 243

### **TEAM CONTACTS**

### Personal Lines - Manufactured/Mobile Homeowner

## Underwriting

Agencies A-H Selene Marquina, ext. 233 selene@kinginsuranceca.com

Agencies I-Z Jeannette Granados, ext. 247 jeannette@kinginsuranceca.com

### Service

Agencies A-H Alex Vasquez, ext. 300 alexander@kinginsuranceca.com

Agencies I-Z Al Rainey, ext. 221 al@kinginsuranceca.com

### Sales & Marketing

Northern California and Arizona Cherisse Cline <u>ccline@embarkgeneral.com</u> 916-613-0531

Southern California and Arizona Todd Eckert teckert@kinginsuranceca.com

805-791-0398

### Commercial Lines - Mobile Home & RV Parks

### Underwriting

mhp@kinginsuranceca.com 800-488-4096

Underwriters Assigned at new business submission

Melodie Barnes, ext. 244 melodie@kinginsuranceca.com

Alonso Loya, ext. 302 alonso@kinginsuranceca.com

Corbett Gourie, ext. 230 corbett@kinginsuranceca.com

Amanda Tateyma, ext. 254 amanda@kinginsuranceca.com

**Underwriting Assistants** 

Jen Lee, ext. 225 <u>ilee@kinginsuranceca.com</u>

Nubia Morales <u>nmorales@kinginsuranceca.com</u>

### Sales & Marketing

AZ, CA, CO, ID, NM, OR, UT Todd Eckert teckert@kinginsuranceca.com 805-791-0398

Nevada Kay Norton knorton@embarkgeneral.com

205-215-3200

Texas ~North Tabitha Smith tsmith@embarkgeneral.com

254-238-2683

Texas ~South
Edika Aguila
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832-557-9985