

California Personal Auto Quick Reference Guide

This document is an overview of the Everest Personal Auto program and is subject to change. Please refer to the underwriting guidelines found in our Document Center at **ArrowheadExchange.com** for additional program rules and procedures.

| | | TOPICS | CALIFORNIA EVEREST AUTO PROGRAM | | | |
|--|-----------------|--|--|--|---------|--|
| | DRIVER | Acceptable license | U.S. licens | icensed drivers and international/foreign license acceptable | | |
| | | Driver violation activity | Point of sale MVR | | | |
| | | Exclude drivers / Named insured | Any driver including the spouse can be excluded except the named insured | | | |
| | | Registered owner(s) | Individual or two persons in the same household, does not need to be spouse | | | |
| | | SR22 eligibility | Named insured and immediate family members | | | |
| | | Violations and accidents | Drivers with 3 at fault accidents, or 2 or more major violations | | | |
| | VEHICLE | Annual mileage | As stated by insured, preset defaults | | | |
| | | Salvage vehicles | Liability, UM and Med Pay only | | | |
| | | Vehicle ACV limit | \$50,000 | | | |
| | | Out of state registration | Yes, applicants reside in CA and vehicles principally garaged in CA | | | |
| | | Inspection required with comp/coll | Yes, retained by producer | | | |
| | | One ton trucks | Yes, not to exceed one ton | | | |
| | | Max vehicles per policy | 4 vehicles per policy | | | |
| | COVERAGE & FEES | BI/PD coverages | 15/30/5 - 15/30/10 - 25/50/25 | | | |
| | | Rental reimbursement | \$30 per day, 30 day maximum or \$20 per day, 20 day maximum | | | |
| | | Roadside assistance | NSD coverage included with all policies - \$4 per month, 2 service calls per year | | | |
| | | Policy fees | New business GD = \$16; non GD = \$20 / Renewal & installment fee = \$15 / Reinstatement fee GD = \$12; non GD = \$15 / Endo fee GD = \$6; non GD = \$8 / Cancellation = \$20 / Late fee = \$8 / Bank return fee = \$25 / SR22 = \$5 | | | |
| | PAYMENT | Policy reinstatements | Yes, within 30 days (with a lapse + fee) | | | |
| | | Down payment options | 12 Month Term 6 Month Term | | erm | |
| | | | EFT | paid in full, 20% 5 pay, 8.37% 12 pay | EFT | paid in full, 17% down 6 pay |
| | | | Non-EFT | paid in full, 20% 5 pay, 12% 12 pay | Non-EFT | paid in full, 20% 5 pay, 12% 12 pay |
| | | Down payment methods | EFT, credit card, insured e-check | | | |
| | | Installment methods | Recurring EFT, check, credit card, insured online pay, pay by phone, \$5 convenience fee using credit card | | | |
| | | Policy terms available | 6 and 12 month terms | | | |
| | M/n | Clue reports | No | | | |
| | | MVR | MVR generates at point of sale | | | |
| | | Required documentation upon submission | Application, supplemental application and coverage waivers must be signed and retained by producer. | | | |
| | | Discounts | Good driver, defensive driver, renewal, named operator endorsement | | | |



California Personal Auto Quick Reference Guide

This document is an overview of the Everest Personal Auto program and is subject to change. Please refer to the underwriting guidelines found in our Document Center at **ArrowheadExchange.com** for additional program rules and procedures.

WHY ARROWHEAD

- More than 30 years of experience in the California Personal Auto market
- "A" rated carriers
- Full spectrum of Personal and Commercial lines programs available in California
- Ease of use policy quotes and policy submissions on ArrowheadExchange.com

CUSTOMER BENEFITS

Your customers will value our insured friendly payment options:

- Online pay by credit card, debit card or checking account
- Reoccurring payments from credit card, debit card or checking account
- · View policy information and documents
- Ability to sign up and receive insurance documents by email

MAIN CONTACT

800.333.5553 | FAX 800.405.2014

MARKETING

800.333.5553 x8733 FAX 760.710.6940 TDrake@ArrowheadGrp.com JAlvarez@ArrowheadGrp.com

TECH SUPPORT

800.333.5553 x6844 TechSupport@ArrowheadGrp.com HOURS OF OPERATION: M-F 6 AM - 5 PM PST

TYPES OF RISKS

We specialize in U.S licensed, international, and foreign drivers with no prior insurance, basic limits, with minor violations.

AGENCY BENEFITS



Easy Quoting and Policy Submissions

- MVR generates at point of sale
- E-signature acceptable
- No documents to submit after policy submission
- Minimal insured correspondence mailed to customers

Low Down Payments

- 8% down on 12 month term with reoccurring EFT
- 17% down for 6 month term with reoccurring EFT

Retention

We retain more policies with our easy payment options and our 30 day policy reinstatement options.

BILLING AND CUSTOMER SERVICE

Policy Info: 800.333.5553 option 3 Automated Policy Information: 800.447.1889 PersonalAuto@ArrowheadGrp.com

CLAIMS ADMINISTRATION

American Claims Management Address: P.O. Box 9060, Carlsbad, CA 92018-9060 800.285.2524 | FAX 760.827.4844 Report an auto claim online at ACMclaims.com

PAYMENTS

Mail: Attn: Arrowhead Personal Auto Payments P.O. Box 9064, Carlsbad, CA 92018-9064

Online payments: ArrowheadExchange.com Pay by phone: 800.447.1889